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## Fixed Continues Stable Premium and Tonnage Growth



**Damian Mustard**  
Senior Underwriter

**West Fixed, the West of England's dedicated product designed to meet the needs of the fixed premium market, has recently completed its 2020 renewal with another year of steady and controlled growth of tonnage to 1.3m GT and a 60% premium increase to USD 8m.**

West Fixed is a tailor-made global product, expressly designed for small ships and inland craft. It has been writing business since 2013 and has a dedicated team led by Senior Underwriter, Damian Mustard. At the February 2020 renewal, more than 40 brokers were attaching business with the West of England – a near doubling of growth since 2019.

Over the last 24-36 months the Club has been investing in fixed underwriting and claims teams across the regional offices, and now has licences for most of South America as well as throughout Europe, Asia-Pacific, and the Middle East. Over the last year the Club has seen the market react positively to its offering of bespoke cover and first-class claims service.

## Fixed Cover

To meet the needs of operators of smaller vessels, the West of England offers a tailor-made fixed premium liability insurance product offering P&I cover in accordance with Club Rules, coupled with full claims handling support.

[More here](#) →

## Fixed Cover Specialists



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