

News 16 Jan, 2024

West strengthens London Underwriting team



We are pleased to advise that the London Underwriting Team has undergone a comprehensive restructuring initiative following a thorough review of resource in recent months.

Middle East

As part of this exercise, we are delighted to confirm that Gary Henderson has joined the department, in the role of Joint Head of the Middle East team alongside Nigel Burridge. Gary brings a wealth of experience, having previously worked for two other P&I Clubs across multiple regions and classes of business.

Fixed

The West's Fixed team, under the leadership of Damian Mustard and Tom Davies, has also been further strengthened, with the appointment of Susana Ruiz who has over 10 years of P&I experience at another Group Club. She will join West in early February and her primary focus will be Latin America on both mutual and fixed business, in addition to supporting other regions as we utilise Susana's comprehensive experience and knowledge across several sectors.

Europe

The European team will now be led by Greg Franklin as Regional Head, working alongside Nicola Goff as Deputy Head.

Charterers

Nicola also has responsibility for the Club's Comprehensive Charterers Cover (CCC), which remains an important area of development for the Club as we continue to selectively grow our charterers book in all regions.

Greece

The Greek team has also been restructured with Graeme Daines and Paul Keighley assuming joint responsibility as Regional Heads.

Americas

The Americas team continues to be headed by Paul Barnes, with the Deputy Head position jointly assumed by Greg Franklin and Chris Adie with both focusing on different geographical areas within this market.

Product Development

We also welcomed Richard Turner last summer as Head of Product Development, with responsibility for implementing and supporting the Clubs diversification strategy alongside Mark Mathews who continues in his role as Deputy Head of Underwriting. Richard joined the Club from the MGA Victor having previously been employed at RSA Insurance Group. He was also President of IUMI from 2018 – 2022. He reports to Mark Mathews as Deputy Head of Underwriting.